

VEHICLE RATES AND TERMS
Effective March 22, 2023 and subject to change.



AUTO LOAN

Model Year	Annual Percentage Rates (As Low As*)			
	Terms Up To 48 Months	Terms Up To 66 Months	Terms Up To 78 Months ¹	Terms Up To 84 Months ¹
New Auto 2023-2024	5.49%	5.74%	6.54%	7.29%
Used Auto 2019-2024	5.74%	5.99%	6.79%	7.59%
Used Auto 2018	5.74%	5.99%	6.79%	-
Used Auto 2014-2017	5.74%	5.99%	-	-

New Auto is current year model or newer, or never registered or regularly used, and with less than 5,000 miles. Annual Percentage Rates (APRs) shown are for qualified borrowers and reflect loan amounts up to 120% of the retail value. Rate valid for 30 days from the submission date of the original application.

*Other rates are available and your APR may vary based upon the collateral loan-to-value, amount financed, term, credit history and other factors. Certain other fees and restrictions may apply. 48 monthly payments of \$23.31 per \$1,000 borrowed at 5.49%, 66 monthly payments of \$17.76 per \$1,000 borrowed at 5.74%, 78 monthly payments of \$15.83 per \$1,000 borrowed at 6.54%, 84 monthly payments of \$15.29 borrowed at 7.29%, fixed APR on New Autos 2023 or newer.

¹A minimum \$15,000 loan amount is required for terms greater than 66 months or a minimum \$25,000 loan amount is required for terms greater than 78 months.

MOTORCYCLE LOAN

Model Year	Annual Percentage Rates (As Low As*)			
	Terms Up To 48 Months	Terms Up To 66 Months	Terms Up To 78 Months ¹	Terms Up To 84 Months ¹
New Motorcycle 2023-2024	6.89%	7.39%	8.39%	9.89%
Used Motorcycle 2014-2024	8.89%	9.39%	-	-

New Motorcycle is current year model or newer, or never registered or regularly used, and with less than 5,000 miles. Annual Percentage Rates (APRs) shown are for street-legal motorcycles for qualified borrowers and reflect loan amounts up to 110% of the retail value. Rate valid for 30 days from the submission date of the original application.

*Other rates are available and your APR may vary based upon the collateral loan-to-value, amount financed, term, credit history, and other factors. The minimum monthly loan payment is \$100. Certain other fees and restrictions may apply. 48 monthly payments of \$23.97 per \$1,000 borrowed at 6.89%, 66 monthly payments of \$18.55 per \$1,000 borrowed at 7.39%, 78 monthly payments of \$16.74 per \$1,000 borrowed at 8.39%, 84 monthly payments of \$16.62 per \$1,000 borrowed at 9.89%, fixed APR on New Motorcycles 2023 or newer.

¹A minimum \$15,000 loan amount is required for terms greater than 66 months or a minimum \$25,000 loan amount is required for terms greater than 78 months.

All loans are subject to approval. Auto loan financing available in CA, AZ and NV only. Motorcycle loan purchase financing available in CA only. Certain limitations apply.

